

## **TEEP Application Checklist**

Applicant Name:
Application Deadline:
Intended Submission Date:

## **Application Instructions**

To be selected for the next Tony Elumelu Foundation Entrepreneurship Programme, you must submit a complete and compelling application. Competition is fierce, so follow this checklist to improve your chances of success.

$\bigcirc$	Activities (Check the boxes as you complete each step)	Comment (Leave Notes Here)
	Read all website content about the programme's mission, values, and criteria. Doing thorough research will ensure you understand what the foundation looks for in applicants.	
	Review past application essay questions and winning essays. Analyzing previous successful applications will show you what makes a compelling essay.	
	Research the backgrounds and success stories of past winners. Learning from previous entrepreneurs selected will reveal what it takes to stand out.	
	Assess if you and your business are a good fit for the programme. An honest self-evaluation enables you to objectively determine if you align to the core mission and desired candidate profile.	



Identify any gaps between where you are versus an ideal candidate. Recognizing shortcomings allows you to address them to strengthen your candidacy.	
Create a 1-minute elevator pitch summarizing your business. A concise yet compelling overview prepares you to concisely explain your concept at a moment's notice.	
Practice and refine your elevator pitch until crisp. Rehearsing out loud polishes your delivery to sound natural yet sharp.	
Select the best business idea or project to showcase. Focusing on your most promising venture provides a compelling narrative and demonstrates your potential.	
Brainstorm compelling essay themes and outline content.  Mapping out ideas before drafting improves essay structure and impact.	
Write a strong first draft of the application essay. A complete initial version gives you raw material to refine and perfect.	
Ask 3 people to review your essay draft and give feedback. External perspectives reveal areas for improvement you may have overlooked.	
Revise your essay draft based on the feedback. Incorporating robust input enables you to tighten and amplify your message.	
Explain your business model and projections clearly. Succinctly conveying your operations and outlook proves feasibility and scalability.	
Quantify your traction with specific metrics and numbers. Hard statistics demonstrate momentum and underline achievements better than general claims.	
Highlight your team's background and capabilities. Profiling expertise establishes you have the ability to execute on plans.	
Share historical finances and forecasts. Transparent finances and projections show you have a solid grasp of money	



management.	
Document how you will use investment capital. Explaining your strategy for using investments demonstrates thoughtfulness and responsibility.	
Profile any current investors or partnerships. Validating your venture's credibility with external confirmation establishes proof points.	
Review your online presence and update as needed. A polished, professional online image aligns with your brand identity and position.	
Assemble all required documents and supplemental items. Carefully gathering a complete set of requirements prevents overlooked components that could disqualify you.	
Collect high-quality graphics and images to include. Impactful visuals reinforce key points and make your submission more memorable.	
Triple check essay and all components for errors. Meticulous attention to detail reflects preparation and prevents easily avoided mistakes.	
Ask 3 people to proofread your full application. Fresh eyes catch errors you may have become blind to after working on it extensively.	
Fix any errors or inconsistencies identified. Correcting issues spotted strengthens your final submission.	
Submit your application early if possible. Applying ahead of the deadline provides a buffer in case of unforeseen issues.	
Follow up to confirm your application was received. Confirming submission reduces the anxiety of whether it went through properly.	
Respond promptly if contacted for clarification. Being responsive shows you are serious, professional, and accountable.	



Stay active posting entrepreneurship updates on social media.  Maintaining relevance reminds the foundation of your innovation and commitment in the interim period.	
Connect with TEF alumni entrepreneurs on social platforms. Building relationships taps into mentorship opportunities and shows your initiative.	
Develop an action plan for if accepted into the programme.  Being strategic about maximizing the opportunity contributes to long-term success.	